## The Web Dogma – 10 years later

**Trancendental?** 

Time-tested?

Tarnished?

Trash?

**Eric Reiss** 

**SECR 2017** 

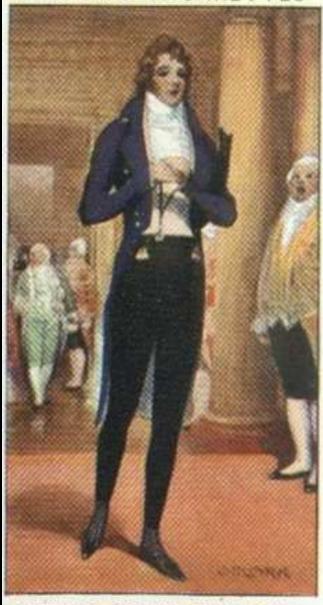
20 October 2017

St. Petersburg, Russia





## PLAYER'S CIGARETTES



GEORGE BRYAN BRUMMELL













## **But fashions change...**

\* "Links should be blue and underlined"

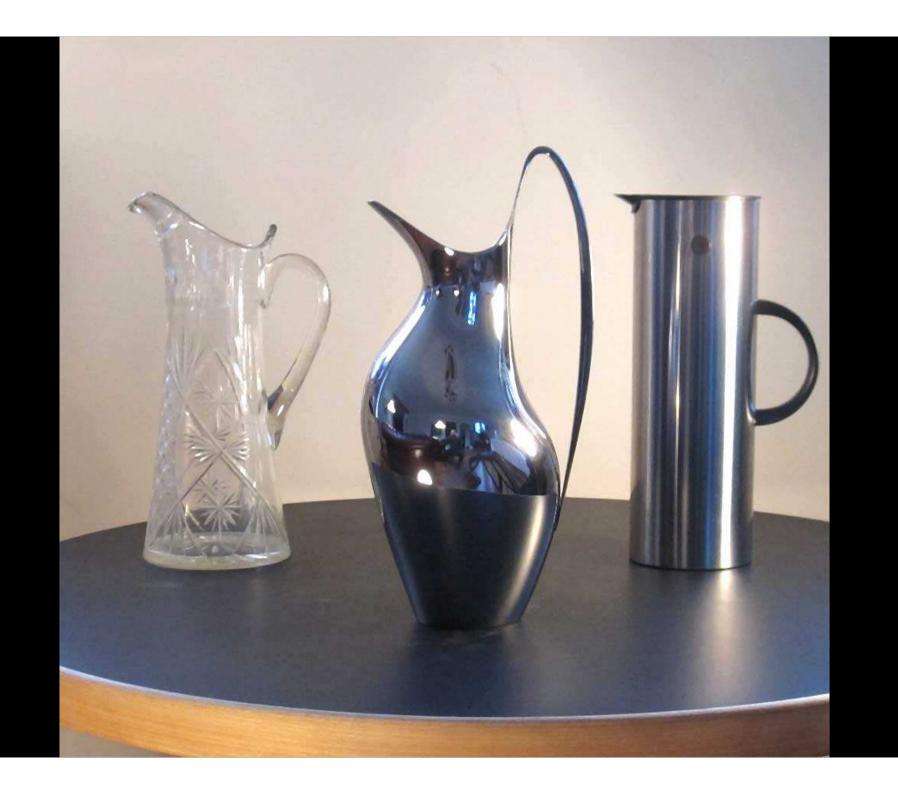
"Flash is 98% bad"

"Text should be no more than 10 lines"

Do design rules stifle creativity?

You tell me....





## My questions back in 2003:

Is fashion avoidable in a design philosophy?

Does technology always drive design?



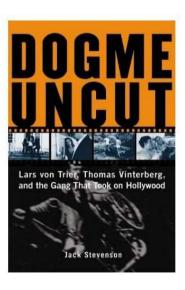
## Dogme95



## The Vow of Chastity

"I swear to submit to the following set of rules drawn up and confirmed by DOGME 95:

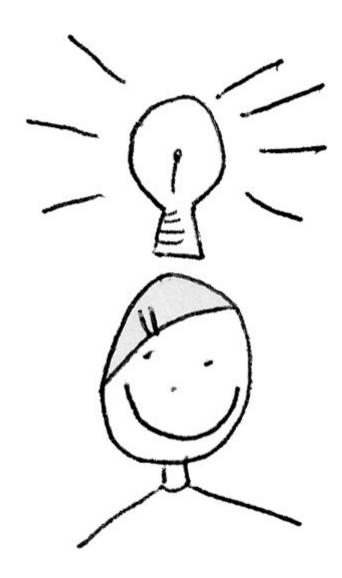
- Shooting must be done on location. Props and sets must not be brought in (if a particular prop is necessary for the story, a location must be chosen where this prop is to be found).
- The sound must never be produced apart from the images or vice versa. (Music must not be used unless it occurs where the scene is being shot).
- The camera must be hand-held. Any movement or immobility attainable in the hand is permitted. (The film must not take place where the camera is standing; shooting must take place where the film takes place).
- The film must be in colour. Special lighting is not acceptable. (If there is too little light for exposure the scene must be cut or a single lamp be attached to the camera).
- 5. Optical work and filters are forbidden.
- The film must not contain superficial action. (Murders, weapons, etc. must not occur.)
- Temporal and geographical alienation are forbidden. (That is to say that the film takes place here and now.)
- Genre movies are not acceptable.
- The film format must be Academy 35 mm.
- 10. The director must not be credited.



## $dog \cdot ma$

noun

1: a tenent or code of tenents



## My concept

Create a set of best practices that transcend both technology and fashion



Home

The Tour

Sign Up

Explore -



### Web Dogma signed



- Uploaded on March 27, 2006 by bobulate
- bobulate's photostream

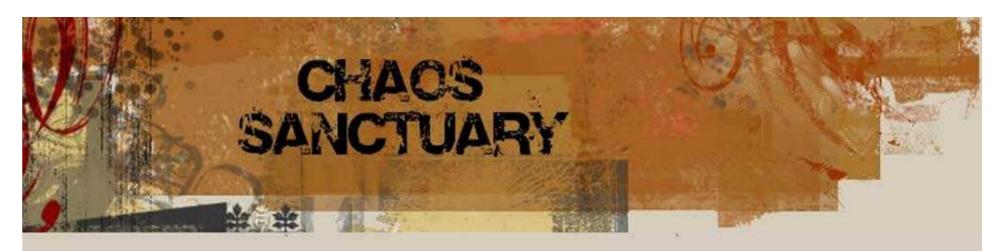


#### Tags

- Vancouve!

#### Additional Information

- Anyone can see this shots
- Taken in Vancouver, British Columbia (map)
- C Taken with a Canon PowerShot S200 More properties
- C. Taken on March 27, 2008
- Viewed 156 times



## Dogmata se mají porušovat

píše se na Boxes and arrows - Dogmas Are Meant to be Broken.

V úvodu je představeno Dogma 06 – 10 bodů, které by měl dodržovat dobrý web, a pak následuje dlouhý interview s autorem dogmatu, kterým je **Eric Reiss** .

- Cokoli, co existuje na webu jen kvůli interní politice vlastníka, musí být eliminováno.
- Cokoli, co je na webu kvůli egu designéra, musí být eliminováno.
- Cokoli, co nemá vztah k obsahu stránky, musí být eliminováno.
- Jakákoli vlastnost nebo technika, která redukuje návštěvníkovu schopnost volně navigovat, musí být eliminována.
- Jakýkoli interaktivní objekt, který nutí návštěvníka přemýšlet, co to vlastně je, musí být eliminován.
- Pro správnou funkci webu nesmí být vyžadováno žádné další software kromě prohlížeče.
- Za prvé, musí být čitelný obsah, za druhé musí být tisknutelný, za třetí stažitelný.
- Použitelnost nesmí být nikdy obětována stylu.
- Žádný návštěvník nesmí být nikdy nucen se registrovat nebo udávat osobní údaje, jestliže je vlastník webu schopen se bez nich při poskytnutí služby nebo dokončení transakce obejít.
- Porušte jakékoli z těchto pravidel dříve, než uděláte něco opravdu barbarského.

#### ■[今日の切り抜き][サイトの作り方] Eric Reiss さんの Web Dogma '06 01:15

というわけで引用させていただきます。

 Anything that exists only to satisfy the internal politics of the site owner must be eliminated.

(ただサイト所有者の内部利害を満たすためだけにあるものは、除かれなければならない)

- 2. Anything that exists only to satisfy the ego of the designer must be eliminated. (ただデザイナーのエゴを満たすためだけにあるものは、除かれなければならない)
- 3. Anything that is irrelevant within the context of the page must be eliminated. (ページの文脈にそぐわないものは、除かれなければならない)
- Any feature or technique that reduces the visitor's ability to navigate freely must be reworked or eliminated.

(ユーザの自由なナビゲーションを妨げる機能や技術は、作り直すか、除かれなければならない)

Any interactive object that forces the visitor to guess its meaning must be reworked or eliminated.

(ユーザに推測を強いるインタラクティブな要素は、作り直すか、除かれなければならない)

No software, apart from the browser itself, must be required to get the site to work correctly.

(サイトがその役割を果たすために、ブラウザ以外のソフトウェアが必要とされてはならない)

- 7. Content must be readable first, printable second, downloadable third.

  (内容は、第一に読むことができ、次に印刷することができ、そしてダウンロードすることができなければならない)
- 8. Usability must never be sacrificed for the sake of a style guide.

  (スタイルガイドのために-スタイルを維持するために-ユーザビリティが犠牲にされてはならない)
- No visitor must be forced to register or surrender personal data unless the site owner is unable to provide a service or complete a transaction without it.

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## Web Dogma by Eric Reiss - and now in Croatian!

Posted by UXPassion.com in UX / usability tutorials on Apr 16th, 2009 | 6 responses



Conceived by Eric Reiss back in 2003 and inspired
by Lars von Trier's Dogme 95 Danish film movement

- Web Dogma is currently in version 9.1. Idea was to

retweet
create a set of design, content and usability guidelines "that
transcended passing fashion and advancing technology".

- Sve što postoji samo kako bi zadovoljilo internu politiku vlasnika web-sjedišta mora biti uklonjeno.
- 2. Sve što postoji samo kako bi zadovoljilo ego dizajnera mora biti uklonjeno.
- 3. Sve što nije relevantno s obzirom na kontekst stranice mora biti uklonjeno.
- Svaka osobina ili tehnika koja umanjuje posjetiteljevu mogućnost da slobodno navigira mora biti ponovno izrađena ili uklonjena.
- Svaki interaktivni objekt koji prisiljava posjetitelja da pogađa njegovo značenje mora biti ponovno izrađen ili uklonjen.
- Osim web preglednika, niti jedan dodatni softver ne smije biti uvjet za ispravan rad web
  -sjedišta.
- Sadržaj mora biti prije svega čitljiv, potom treba biti omogućen njegov ispis, a tek na trećem mjestu treba biti omogućeno njegovo preuzimanje.
- 8. Iskoristivost nikada ne smije biti žrtvovana zbog stilskih smjernica.
- Niti jedan posjetitelj ne smije biti prisiljen registrirati se ili dati osobne podatke osim ako vlasnik web-sjedišta nikako ne može omogućiti traženu uslugu ili dovršiti transakciju bez tih podataka.
- 10. Radije prekršite bilo koje od ovih pravila prije nego što odmah učinite nešto barbarski.\*

The Lounge



Point-and-click skin customization. Colorize complete skins in seconds.Finetune elements to

Ads by The Lounge

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On the Web, competition is just one click away (JustHost is our new host)

Design pricing: It's never just about the price

UX ROI: User Experience Return on Investment

User experience (UX) guidelines for Windows, Dynamics NAV and AX

## Rimantas Liubertas

ImCat - murmuarai

« Purpurinės karvės juodais kostiumais.

@media 2006, diena 0 »

#### Web Dogma '06

Erico Reisso Web Dogma '06:

- Išmeskite viską, kas skirta tik svetainės savininko vidinei politikai tenkinti.
- Išmeskite viską, kas egzistuoja vien tam, kad patenkintų dizainerio ego.
- 3. Išmeskite dalykus nesusijusius su tinklalapio kontekstu.
- Perdarykite arba išmeskite bet ka, kas trukdo laisvai navigacijai tinklalapyje.
- Perdarykite arba išmeskite kiekvieną interaktyvų tinklalapio elementą, jei jo paskirtis lankytojui nėra akivaizdi.
- Interneto svetainė turi teisingai veikti naudojantis tik naršykle; be papildomų programų.
- Turinį pirmiausia turi būti lengva skaityti, tada lengva atspausdinti ir, galiausiai — lengva atsisiųsti.
- Neaukokite patogumo vien tam, kad įtiktumėte "Stiliaus aprašymui".
- Neverskite lankytojų registruotis ar pateikti asmens duomenų, nebent be to negalėsite suteikti paslaugu.
- Geriau pažeiskite bet kurią taisyklę, nei padarykite ką nors visai barbariško.

Pasirašau po kiekvienu punktu.

#### « Failles de sécurité, logiciel indiscret, | Dotclear 2 arrive et Gandi offre des hébergements »

## Les 10 commandements du web en 2006 et autres conseils de design

Par Clochix le vendredi 16 juin 2006, à 02:26 - General - Lien permanent



Dans son blog, <u>Cody Lindley</u> signale une <u>interview d'Eric Reiss</u> propos des 10 règles absolues (dogme dans le texte en référence Lars Von Trier), selon lui, du design web en 2006. Des règles qui me plaisent bien car elles font la part belle l'accessibilité et appellent tempérer certains excès créatifs, que ce soit au niveau du design technique ou graphique des sites. En résumé, voici ces 10 commandements (attention, c'est très impératif!):

- Il faut éliminer tout ce qui n'est I que pour complaire la politique interne du client
- Il faut éliminer tout ce qui n'est I que pour satisfaire l'ego des designer (j'ajouterai des développeurs, étant bien placé pour savoir qu'il m'arrive de rajouter des fonctionnalités un site pour le plaisir de les coder)
- il faut éliminer tout ce qui est sans lien avec l'objet de la page
- Il faut éliminer ou adapter toute fonctionnalité qui réduit la liberté de l'internaute de parcourir le site comme il le souhaite
- il faut éliminer ou adapter toute fonctionnalité dont l'utilisation n'est pas immédiate, qui oblige l'internaute deviner son fonctionnement
- le site doit fonctionner parfaitement sans qu'il soit besoin d'installer un logiciel supplémentaire (quid de Flash ? des plugins multimédias ? pour ma part, je pense qu'il faut toujours fournir des alternatives, pour que l'essentiel du contenu

	ок
Ce blog parle de	
AJAX Ajax Apple badvista blog to brevets bugtracking CMS conception documentation DRM droit & NTIC ECLIPSE EcmaScript extension Flash folksonomie fracture numér frameworks geek Gimp GOOGIE humour IE IHM jabber Jabber Javaliberté liberté d'expression Linux log Microsoft monde du travarecherche Mozilla MVC MySQL privacy RIA réseau résistance num standards Subversion Sécurité The tips Ubuntu UI vie privée Vista W3 sémantique webdesign XML X	in Debian DocBook développement in Firefox FIPEfOX rique framework groupware HTML humeur aScript javascript iciel libre ail moteurs de paranoïa PHP plugin rérique solidarité underbird timetracking C web Web 2.0 web
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Sil des billets Sil des commentaires	
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Destauration



#### ПУКРАТ

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Начало - Новини - Уеб догна от Ерик Райс

#### Уеб догма от Ерик Райс

октомври, 2009 | Коментари



С темата си Уеб догма – устойчива добра практика за мрежата (Web Dogma – sustainable best practice for the web) Ерик Райс (Eric Reiss) ще представи и разтълкува на 12-ти ноевмри своята Уеб догма - 10 насоки за осигуряване на ползваемост, добър дизайн и подходящо съдържание за всеки сайт или програма. Тези насоки са универсални принципи, защото минават отвъд пределите на моди. течения и конкретни технологии.

Регистрирайте се, за да видете Ерик на живо.

Благодарение на системите за управление на съдържание (CMS), да се напълни една страница със съдържание е лесно. Техниките и технологиите на Уеб 2.0 улесняват потребителите да добавят своя принос. Графичните дизайнери пък, непрестанно търсят нови начини да отличат работите си.

И все пак, колкото по-шумни стават страниците ни, толкова по-трудно е да се забележи важната информация. Дори още по-зле. Ако информацията, заобикаляща същинското съдържание е без значение за мисията на страницата и/или целите на потребителите, добавянето на информация ноже да убие потребителското изживяване и да подкопае деловите цели на собственика на сайта.

Тази презентация представя концепцията за Уеб догма '06 – основна нагласа да се помогне на специалистите да избягват един нарастващ проблем.

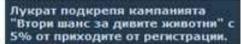
Замислих Уеб догмата през 2003, вдъхновен от Догме 95, създадена от датските кинорежисьори Томас Винтерберг (Thomas Vinterberg) и Ларс фон Триер (Lars von Trier)/ Целта ми бе да създам набор от насоки, приложими към дизайна, съдържанието и ползваемостта, които надхвърлят пределите на минаващите моди и развиващите се технологии. През 2006 година "публикувах" тези правила по време на АйЕй Самит (IA Summit) във Ванкувър като закачих лист хартия на едно табло за обяви.

Въпреки многото новости онлайн през последните няколко години, Уеб догмата остава яка памка за интерактивен лизайн. От тогава правилата са превелени на нал 20 езика и възрочети Запишете се за курс по ползваемост или писане в уеб. В подробности разглеждане някои от тените от семинара.

Всички регистрирани участваха в тонбола за 7 безплатни лицензи за продукти на Акшур, Майкрософт и Техсмит и 3 книги от Майкрософт.

12 ноември, София Интерпред, зала София, бул. Драган Цанков 36

Tar 8 Tyurbp #wudbg Във Фейсбук страницата на Лукрат









Robson Santos fala sobre usabilidade, interação pessoa pessoa, design, cultura pop e outras coisas

#### Quem sou eu



Nome: Robson Santos Local: Rio de Janeiro, RJ, BR

Visualizar meu perfil completo

#### Alguns escritos

Visite meu website

Experience design

usabilidade: conceitos básicos

efetividade

eficiência

satisfação

projeto centrado no usuário





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felipe memória / i love users

findability.org (RSS 0.91)

gustavo gawny

Fale comigo! Envie sua mensagem para contato@robsonsantos.com.

Assine o feed http://interfaceando.blogspot.com/atom.xml.

Visite meu website acadêmico em www.robsonsantos.com.

14 Junho 2006

#### Microsoft Internet Explorer



Jeez, Eric, enough already. Get to the goddamned point!

nation

X

para web. iam a lista:

- 1. Qualquer elemento que exista somente para satisfazer à política interna da empresa deve ser eliminado.
- 2. Qualquer elemento que exista somente para satistazer ao ego do designer deve ser eliminado.
- 3. Qualquer elemento que seja irrelevante ao contexto da página deve ser eliminado.
- 4. Qualquer característica ou técnica que reduza a habilidade do visitante de navegar livremente deve ser retrabalhada ou eliminada.
- 5. Qualquer objeto interativo que force o visitante a questionar seu significado deve ser retrabalhado ou eliminado.
- 6. Nenhum outro software, além do navegador, deve ser exigido para que o site funcione corretamente.
- 7. O conteúdo deve poder ser, em primeiro lugar, lido, em segundo lugar, impresso e, em terceiro lugar, salvo no computador.
- 8. A usabilidade nunca deve ser sacrificada em nome de um guia de estilo.
- 9. Nenhum visitante deve ser forçado a se registrar ou enviar dados pessoais, a menos que o proprietário do site seja incapaz de oferecer um servico ou completar uma transação sem que isso seja feito.
- 10. Melhor violar qualquer uma dessas regras no início do que fazer uma barbaridade completa.

Em interessante entrevista ao Boxes and Arrows, Reiss fala sobre seu dogma e outros fatores que influenciam a usabilidade de um website. Vale conferir.

#Interfaceado por Robson Santos : 8:21:00 AM 💽



1. Anything that exists only to satisfy the internal politics of the site owner must be eliminated.





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VOR INTERVIEWS



Putin arrives in Brazilian capital city to take part in BRICS summit closing day

Russian President Vladimir Putin has arrived in the Brazilian capital city Brasilia, where he will take part in the second day of the two-day BRICS countries summit, Brazil, Russia, India, China and South Africa. The meeting will in an outreach format involving the leaders of a number of Latin American countries. The Russian president plans to have separate meetings with some of them on the summit sidelines











#### Two suspects arrested over metro tragedy as Moscow mourns victims

The Russian Investigative Committee has arrested two suspects in yesterday's Moscow

metrs tragedy. The incident occurred on Tuesday morning when a train derailed between the Park Podedy and Slavyansky Sulsar metro stations. According to the latest information, 22 people died and July 16 has been declared a day of mourning for the victims. Russia's President, Vladimir Putin, has expressed condolences to family and friends of these who died.



#### German deputies may use typewriters to counteract US espionage

Deputies of the German Parliament are seriously considering the use of typewriters in order to counter espronage on the part of the US, Chairman of the Bundestag Committee of inquiry into the activities of the NSA in Germany Patrick. Sensburg stated on air of the German TV station Das Erste. 19



Death of Russian citizen in crossborder shelling not enough to call Kiev to account - Psaki

The US Department of State has made another attempt to expresse knew from responsibility for what's happening in eastern Ukraine, 455

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Self-defense fighters downed two Ukrainian strike aircraft --Donetsk People's Republic

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Ukrainian army receives 2,000 bulletproof vests from US

Self-defense forces repel Ukrainian air attacks east of Donetsk. Italian PM Renzi speaks against building Europe in opposition to Russia

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**EXCLUSIVE** 





Professional killers trained by the CIA in Poland kill their own people in Ukraine - expert

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Letters to the editor

US backers to distance

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themselves from Kiev the



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BRICS: helping engender multipolar world - experts





US security doctrine protects state power, corporations, not people -Noam Chomsky

The prime concern of the US government is the security of state power and the corporate sector, but not the security of the American people, states Noam Chomsky, the prominent American political commentator, Institute Professor emeritus in the Department of Linguistics and Philosophy at Massachusetts institute of









You are here: English > Company profile > Structure > Organisation

#### Organisation



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08:08.2008 New material handling order to FLSmidth in Germany

05.08.2008 Large material handling order to FLSmidth in Russia >>

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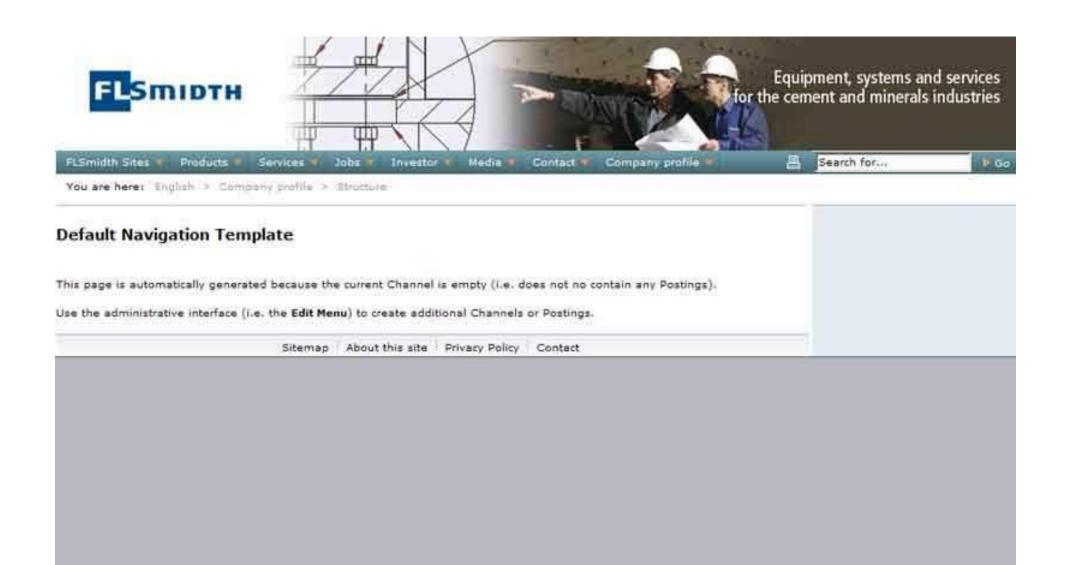
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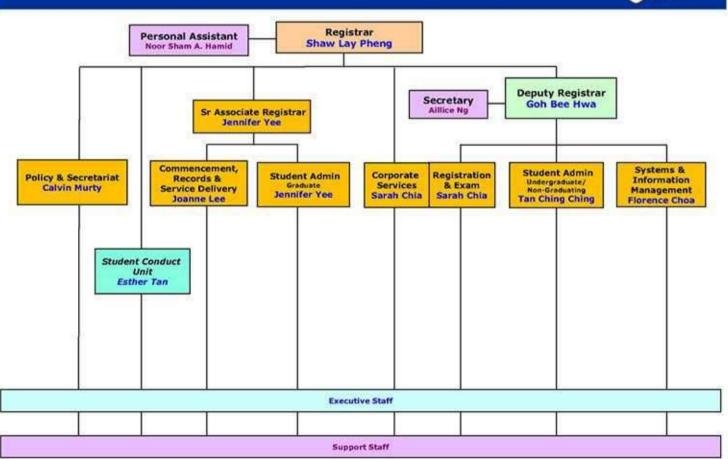
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Registrar's Office - Organizational Structure

#### Registrar's Office - Organizational Chart [wef 1 Sep 2016]





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Hempasil X3 vinder Golden Coat Award ved Eurocoat 2009 Hempasil X3 har allerede vundet tre innovationspriser for sin garanti for brænds Læs mere...

Protective E-news Efterårsnummeret af Protective E-news er udsendt Læs mere...

Lay-VOC-standarder for bygningsmaling Lav-VOC-standarder for bygningsmaling træder i kraft fra januar Læs mere...





#### OM MÆRSK

#### JOB & KARRIERE

MEDIECENTER

AKTIONÆRINFORMATION

#### Vores forpligtelse

I A.P. Møller – Mærsk Gruppen tror vi på bæredygtighed. I tråd med vores værdier søger vi at udvikle miljøvenlige løsninger på udfordringerne i forbindelse med miljø - og klimaforandringer. Dette gavner ikke blot miljøet og klimaet, men giver også vores forretning et konkurrencemæssigt forspring. ...

- Representative, Inter-modal Documentation Team, Operations, Shenzhen-based, PRS Cluster, Maersk Line Shenzhen, P.R.C.
- Officer / Senior Officer of IT\_Brigantine Services (Shenzhen) Co. Ltd. Yantian, Shenzhen, P.R.C.
- Senior Manager of Business
  Development\_Brigantine Group
- Gå til Job portalen

- Periodemeddelelse November 2009
- 1 21. september, 2009 Ledelsesændring

- 18. november, 2009 Insideres handler 0509
- Insideres handler 0409

Flere pressemeddelelser

Flere selskabsmeddelelser







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>

#### 3 TRIN TIL EN BEDRE HØRELSE

Find ud af hvor nemt det er, at ta mere ud af din hørelse...



#### 7

#### PRAKTISK INFORMATION

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tæs mere her 3



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# Kongehuset

- Kongehuset
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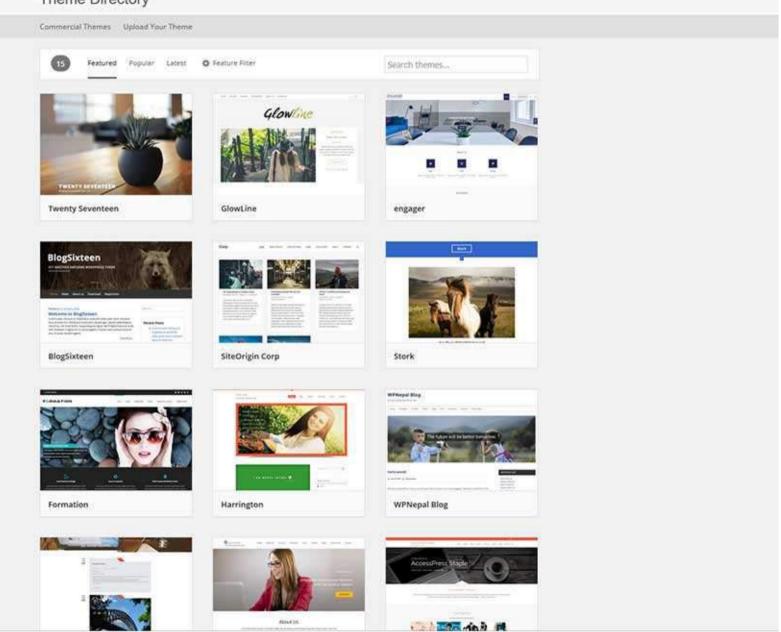


#### Kalender

23/11 09 H.M. Dronningen modtager ambassadører fra Ghana, Kroatien, Gabon, Papua Ny Guinea og Tchad på Fredensborg Slot kl. 10.00.



#### Theme Directory





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IBM and Lenovo

#### IBM and Lenovo

IBM and Lenovo have signed a historic cooperation. Through this agreement we hope to ensure fresh thinking and innovation in the future. IBM's long-term agreement with Lenovo covers a wide range makes it possible for IBM to continue to deliver total solutions to our customers. Lenovo is now our preferred provider of IBM PCs. IBM will provide the same funding and maintenance agreements for computer solutions in the past.

This alliance is consistent with IBM's strategy to be the world's leading provider of technology solutions and transformation solutions to individuals, large businesses and small and midsize customers in all industries and in all countries around the world.

#### Lenovo wins ground in PC market

Lenovo is a leader in the world's fastest growing market. Their acquisition of IBM's PC division will make them the world's third largest PC vendor. Our old colleagues and people behind the ThinkPad notebooks and ThinkCentre workstations - the award-winning designers and engineers, production teams, sales, Business Partners are now part of Lenovo's workforce.

The sale moves our PC division from IBM's own product portfolio and is now in place as a key element in IBM's alliance network. It opens up new opportunities and markets so that you as a customer can benefit from an expanded and improved offerings. Lenovo shares our views around innovation, quality and service. Our strategies are clear and consistent. Together, we are a cooperation alliance that your company will benefit from.

#### Resources

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<sup>\*</sup> Links marked with an asterisk (\*) will take you to Lenovo's website.



#### INFORMATION FOR INDIVIDUALS



#### WHO ARE



#### DEAF OR HARD OF HEARING



#### YOU HAVE A RIGHT TO EFFECTIVE COMMUNICATION

As a covered entity under Title II of the Americans with Disabilities. Act of 1996 (ACA), the City of Los Angeles does not discriminate on the basis of disability and uppor request, will provide reasonable accommodation to ensure equal access to the programs, services, and activities. Sign Language interpreters, assistance listening devices, or other auxiliary aids and services are available. If you need assistance, sale police or jail staff.



#### Sign Language Interpreter

You may request a professional Sign Language Interpreter for filing reports, the Miranda warning, medical inquiries or any type of interaction with police or jail staff.



#### Telecommunication Device for the Deaf

You may request to use a Telecommunication Device for the Deaf (TTY/TDD) to make your telephone calls. Ask police or jall staff for the TTY/TDD.

For additional assistance and information, you may contact: City of Los Angeles Department on Disability (213) 485-6334 Voice or (213) 485-6560 TTY





# T H E SE

-





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# Ten years ago:

It was about fighting internal politics.

# **Today:**

Same same.

Plus even more lawyers and sex.

2. Anything that exists only to satisfy the ego of the designer must be eliminated.











→ Finansiering > Inspirasjon og planleggere



Trenger du hjelp? → Spør Anna.

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Se her for apningstider, tilbud, aktiviteter og veibeskrivelse m.m.

Forus/Stavanger

Søk

#### **IKEA Home** Planner



#### Nye brosjyrer



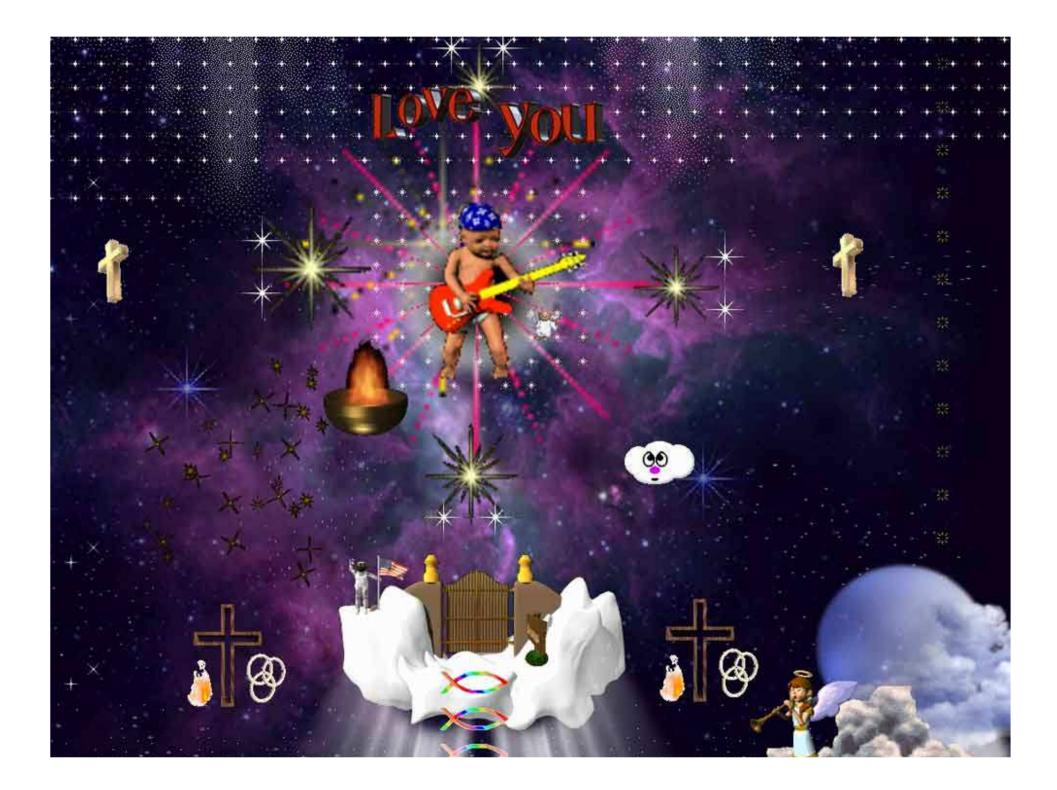
#### Tilbud



#### VAXHOLM



# That was then. But what about now?



RELAX, WE ARE THE GOOD GUYS

WE CREATE AND EXECUTE DIGITAL CONCEPTS

- WE WORK TOGETHER WITH FRIENDS ALL OVER THE WORLD TO HELP US MAKE OUR IDEAS COME ALIVE.



#### JACK & JONES ORIGINALS ROADTRIP/Digital Campaign



Go on a virtual road trip with Jack & Jones Originals... ...And win a real road trip to Florida for you and your friend. Fasten your seatbelt, get ready - and collect honks here and on all your social media platforms.. Agency: relax, we are the good guys Concept/Creative Direction/Design: M Creative Direction/Design: Peter Ringt Backend: Supertusch Link: Originals Roadtrip

# Ten years ago:

It was about improving usability by reducing the effects of designer ego.

# **Today:**

Same same.

Plus even bigger egos.

And even more arrogance.

3. Anything that is irrelevant within the context of the page must be eliminated.

Search | A-Z Index | Site Map

Member? login

- Mission
- Founders
- Board of Directors
- Bylaws
- Press releases
- Press mentions
- Contact us
- Home

Home > About CM Pros > Board of Directors

#### CM Pros Board of Directors

The CM Pros Board of Directors is comprised of members experienced in managing organizational growth, defining policies and dedicated to advancing excellence in content management. By serving on the CM Pros Board, directors exercise a major impact on the strategic direction of the organization. Recognized for their contributions by the entire community, the directors guide CM Pros in its mission to provide information, expertise and support to content management professionals and the organizations they serve.

The CM Pros Board is comprised of 5 elected directors, each serving two-year terms. The terms are staggered annually to preserve management continuity. As is true of all roles within CM Pros, elected directors serve as individuals, regardless of their affiliation or employment.

#### Incoming 2006 CM Pros Board of Directors

#### Scott Abel

scott@cmprofessionals.org Content Management Strategist www.thecontentwrangler.com

#### Mary Laplante mary@cmprofessionals.org



#### Technology

Editable content blocks Visible only when you have logged in to our intranet, a yellow pencil in one corner and a page turning image & in another indicate that members with edit privileges can edit content elements on these pages. See how to edit.

#### Things to Buy

CM Pros merchandise Help us spread the word with logo products from cafepress.



# That was then. But what about now?



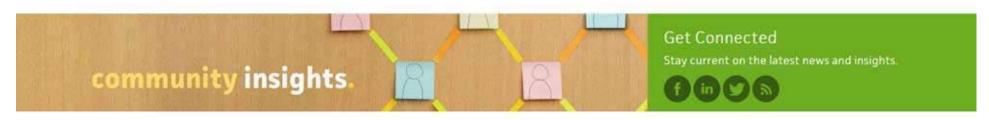
Home

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industry news & events

about us

join us



Home > community insights > Our Blog

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#### Welcome to the Next Chapter for CM Pros

Posted by Scott Liewehr on Thursday Feb 28 2013

Welcome to our new website and blog - we hope you like the new digs.

Read More > | 0 Comment(s) | Add Comment | ShareThis

Showing 1-1 of 1





< Previous | Next >

#### **BROWSE BLOG CATEGORIES**

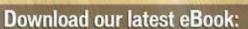
Topic

CMS

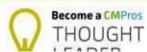














Eric's Amazon.com Today's Deals Gift Cards Sell Help

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Wish List +





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#### Prime Eligible Items Inspired By Your Purchase History





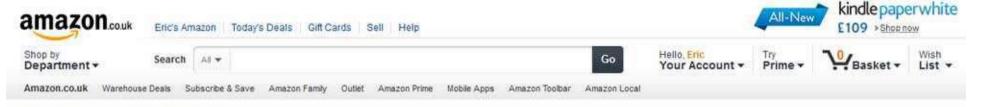
Webs of Influence: The Psychology of



You Were Never Lovelier [DVD] [2004]



Content Strategy for the Web (Voices That



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Careers Sell on Amazon Track Packages or View Orders

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Unlimited, FREE One-Day Delivery on millions of items.

Shop now Today's Deals



Kindle Owners' Lending Library

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Browse Kindle Books
Buy a Kindle

#### Amazon Prime Eligible Items & Addresses

Products eligible for Amazon Prime will be designated on the product detail page and at checkout. If only some items in your purchase are eligible for Amazon Prime, you'll be charged applicable delivery fees for the ineligible items.

The programme is limited to items sold by Amazon.co.uk (or by Sellers participating in the Fulfilled by Amazon programme on the Amazon.co.uk Website).

	Items	Addresses
Eligible for One-Day Delivery	Most items sold or Fulfilled by Amazon.co.uk which are available for immediate dispatch.	Mainland UK addresses, excluding those noted below.
Eligible for Expedited Delivery	Most items sold or Fulfilled by Amazon.co.uk which are NOT available for immediate dispatch.	Mainland UK addresses, excluding those noted below.
Eligible for First Class delivery	First Class Delivery is also offered for most items sold or Fulfilled by Amazon.co.uk. First Class is the default delivery option for Prime members for eligible items dispatched to UK addresses that are excluded from One-Day Delivery.	Parts of Scotland, Wales, Northern Ireland, Isles (including Shetlands, Isle of Man, Jersey and Guernsey), Cornwall, Northumberland, PO Boxes and BFPO addresses.
Ineligible	Items fulfilled by Amazon.co.uk Marketplace Sellers.  Oversize or heavy items. Items regulated as hazardous materials.  Other items with special delivery characteristics.  Gift Certificates.	International addresses.



#### Mail Delivery Subsystem <mailer-daemon@googlemail.com>

8:28 AM (5 minutes ago) 👚



to me 📦

Delivery to the following recipient failed permanently:

prime@amazon.co.uk

Technical details of permanent failure:

Google tried to deliver your message, but it was rejected by the server for the recipient domain <u>amazon.co.uk</u> by <u>smtp-fw-31001.amazon.com</u>. [207.171.178.25].

The error that the other server returned was: 550 #5.1.0 Address rejected prime@amazon.co.uk

---- Original message -----

# Ten years ago:

It was about feng shui.

# **Today:**

Same same.

Plus eliminating dark patterns.

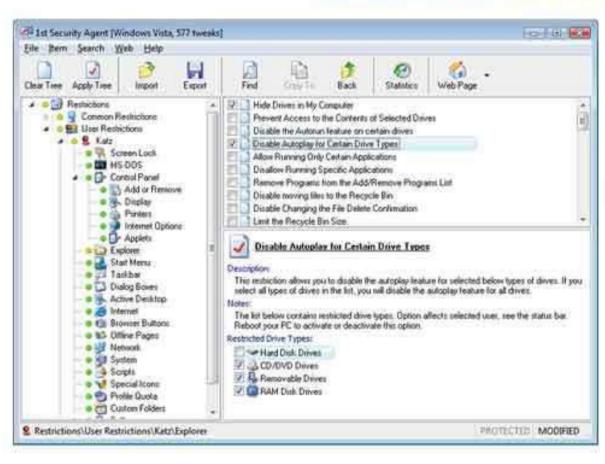
4. Any feature or technique that reduces the visitor's ability to navigate freely must be eliminated.

#### Disable tools - internet options in internet explorer.

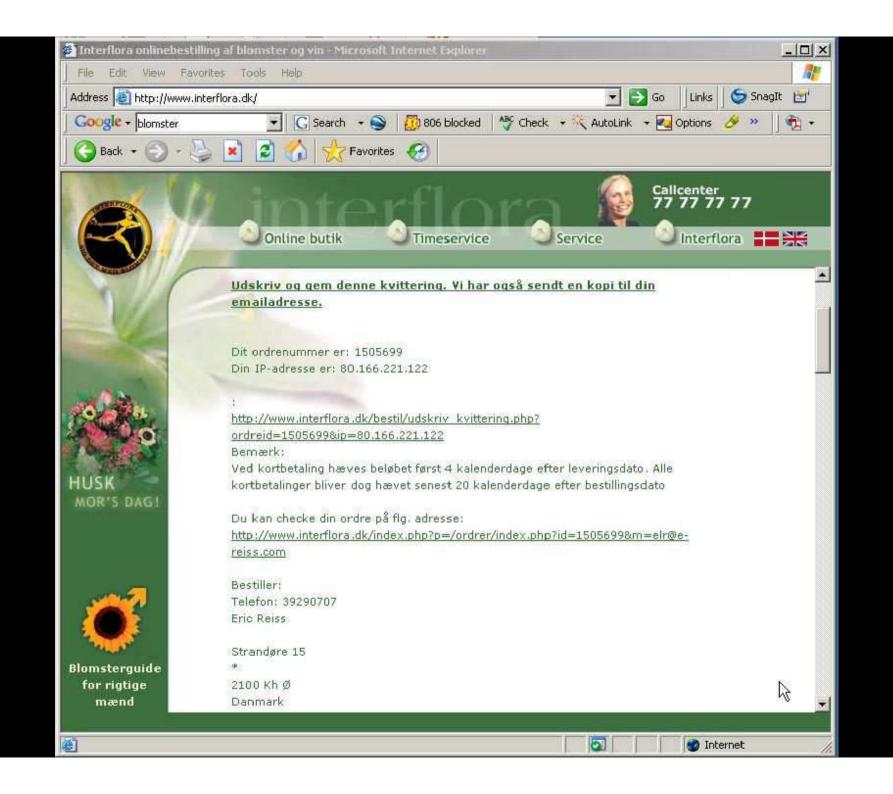
Disable Tools - Internet Options in Internet Explorer - Disables the Tools - Internet Options menu item in Internet Explorer. Option affects selected user, see the status bar. Reboot your PC to activate or deactivate this option. Applicable to Windows 95/98/ME/NT/2000/XP.

Go to 1st Security Agent online Help

#### 1st Security Agent [More] [Download] [Buy]



Restrict access to Control Panel, disable Start Menu items, hide drives, disable DOS, boot keys, Registry editing, taskbar, task manager, and network access, hide desktop icons, apply password protection to Windows, and disable running applications. Secure Internet Explorer, disable individual mem items and individual tabs in the Internet Options dialog, as well as specific settings from each, and more....



# That was then. But what about now?

#### INGREDIENTS



2 oz. clarified butter

2 oz. carrots

2 oz. celery

oz. onions

small clove fresh garlic crushed

1/2 bay leaf

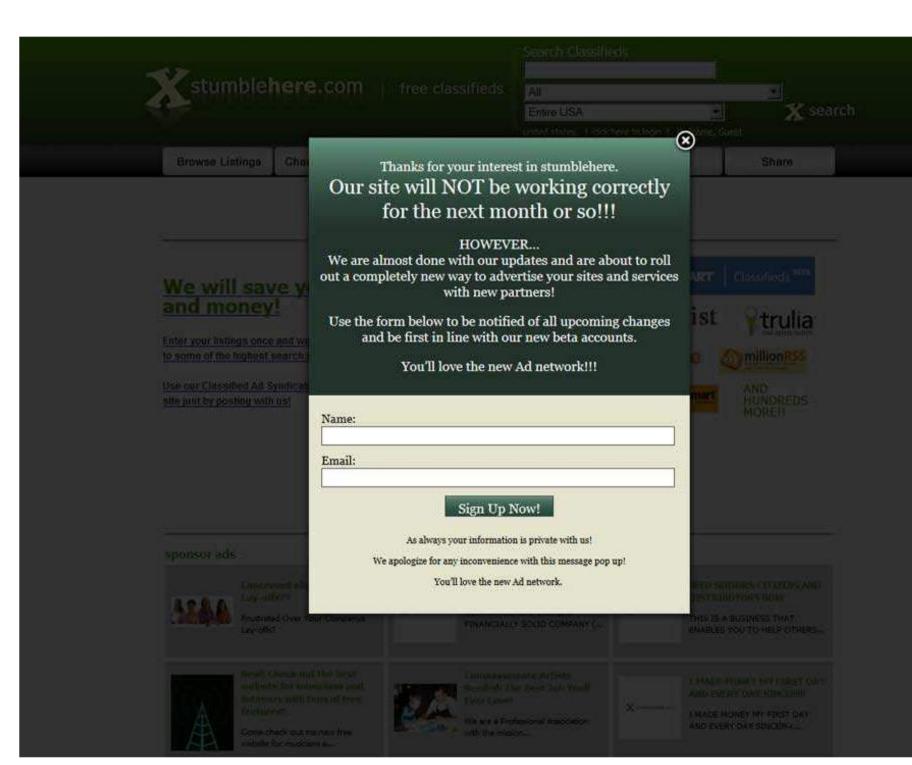
8 white crushed peppercorns

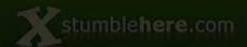
1 pinch thyme

1 1/2 oz. tomato paste

2 quarts fish stock

4 oz. roux





Ad Categori

free classifieds

Ä		
Entire USA	<u> </u>	∭ search
INAC states. I da Nove Isla	(X)	

Browse Listings

Chr

Thanks for your interest in stumblehere.

# Our site will NOT be working correctly for the next month or so!!!

#### HOWEVER ...

We are almost done with our updates and are about to roll out a completely new way to advertise your sites and services with new partners!

Use the form below to be notified of all upcoming changes and be first in line with our new beta accounts.

You'll love the new Ad network!!!

Name:		
Email:		
	Sign Up Now!	
	As always your information is private with us!  We apologize for any inconvenience with this message pop up!	

You'll love the new Ad network.

sumes

nouncements

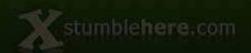
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Browse Listings

00350

Thanks for your interest in stumblehere.

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#### You'll love the new Ad network!!!

10/14 mon Earlie Name:

10/14 mon Earlie Email:

10/14 mon Etc Gro

10/14 mon Sign Up Now!

10/14 mon Top C

As always your information is private with us!

We apologize for any inconvenience with this message pop up!

10/27 thu big size

You'll love the new Ad network.

favorite kerwolds and we wanted new ads matching those words to you on a day base week to you on a day base.

Share

mwkewyord

SERVICE TO THE SAME

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see your ad berg....

96/94 04

tue ALTOONE But over Address a Section Marky Publication and Altoone of Publication Textor

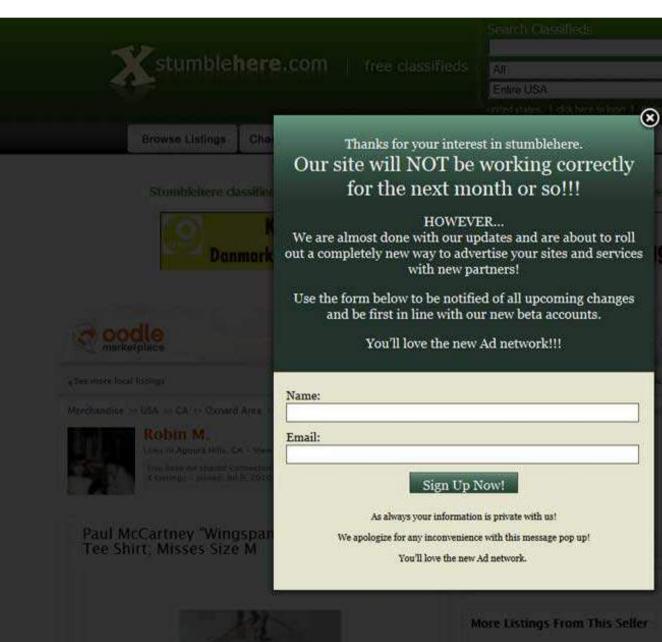
AWRIGITH RETURNS

AND PARE ENGLISH BULLDING FEMALE CHANEL WITH VIDEOS AND PRITURES. TOO

QUITEIL SSOO

Share on Twater

AKC RASE ENGLISH BULLDOG FEMALE CHANEL WITH VIDEOS AND PICTURES. TOQ







Share

# Ten years ago:

It was about navigation.

## **Today:**

Same same.

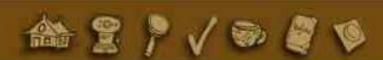
Plus ergonomic and paywall issues.

5. Any interactive object that forces the visitor to guess its meaning must be eliminated.













Velkommen til Illys danske website. Her kan du vinde en fantastisk espressomaskine, læse om Illys stolte traditioner, kaffens oprindelse m.m.





# That was then. But what about now?



COFFEE

ART .

AT HOME

AWAY FROM HOME

COMPANY



#### Ground Coffee and Whole Beans

Coffee for Espresso Coffee for Moka Whole Bean Coffee illy Monoarabica

#### Capsules and Pods

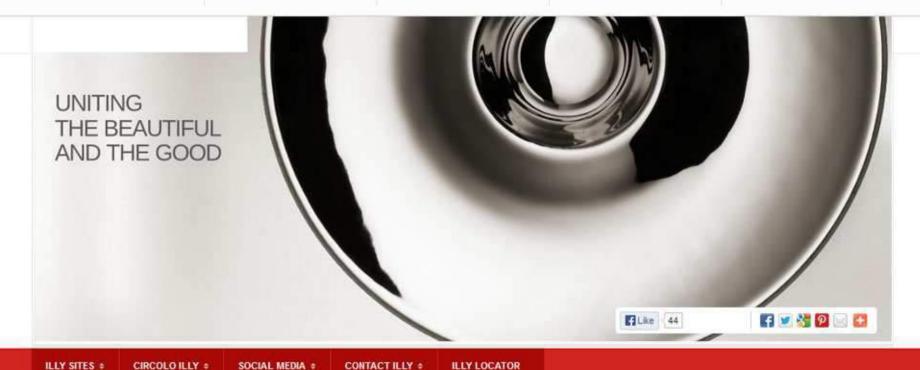
Coffee Capsules: Iperespresso E.S.E. Coffee Pods

#### Coffee Machines

Iperespresso and the Systems Espresso Machines X7.1 Iperespresso X8 Iperespresso Y1 Iperespresso Y1.1 Touch Iperespresso X1 Iperespresso Gaggia for illy Iperespresso X1 Trio E.S.E. X1 for Ground Coffee Cuor di Moka Instruction Manuals

#### At Your Service

Consumer Support Fine Chocolates, Teas and Jams Cups, Mugs, Accessories

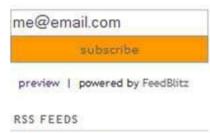


(click on my head)



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Exechants Cathle Exechants

## The opposite of 'defenseless'

It might be defended, or defensive.

If you're asking for feedback or coaching or an education, neither is going to help you very much.

The person who has ideas that are well defended isn't going to be able to listen carefully for the lessons that can help him change those ideas.

And the person who is defensive not only won't hear the ideas, but he'll push away anyone generous enough to share them.

Defenseless is the best choice for those seeking to grow.



### Understanding luxury goods

A luxury good gets its value from its lack of utility and value. A typical consumer would look at what it costs and what it does and say, "that's ridiculous."

When a good like this (and it might be a service as well) comes to market, it sometimes transcends the value equation and enters a new realm, one of scarcity and social proof. The value, ironically, comes from its lack of value.

The owner of a \$12,000 <u>Birkin</u> bag might tell you that it's worth every penny. Obviously, one can carry a wallet and a few other essentials in bag that costs less than 1% of what this bag costs, and we can even imagine making something just like a Birkin for a fraction of the price. But that would be a copy, not the real thing, and so the story, the narrative, the specialness and most of all, the social element would go out the window. A Birkin bag is at its most valuable when your friends admire you for expired it, not when they admire its ability to carry your stuff.

# Ten years ago:

It was about eliminating guesswork.

# **Today:**

Your guess is still as good as mine.

6. No software, apart from the browser itself, must be required to get the site to work correctly.

Search

Explore the BBC

Accessibility help Text only BBC Homepage BBC Music

# radio

Listen with BBC iPlayer

Need help listening?

Radio Home

Ways To Listen

Podcasts

DAB Digital Radio

Analogue Radio

Digital Television

Internet

Mobile Phone

Site Usage

Radio Labs

About BBC Radio

Help

## Help / Player

### How do I download and install RealPlayer?

To listen to BBC Radio in the Player you will need to have a program called RealPlayer installed on your computer. RealPlayer is not made by the BBC, so you will need to download it from another site.

Please note



As with all the plug-ins you need to access our content on bbc.co.uk, RealPlayer is FREE to download and use if you follow the links below.

You will never have to give any payment details such as your credit card number. When you download RealPlayer, you may be asked to agree to some terms and conditions. This does not involve the BBC. Real will also tell you what they will do with any personal information you supply. The BBC is not responsible for problems caused by downloading third party software. Read the BBC's policy on plug-ins.

Windows, Mac and Linux/Unix computers



Follow the link below to BBC Webwise, where you will find links to download and install RealPlayer for Windows, Mac and Linux/Unix operating systems, along with step-by-step installation guides.

A

Download and install RealPlayer at BBC Webwise

+ Podcasts Help

Digital TV Help

BBC Player Help

Support FAQs

General listening FAQs

Mobile Help

#### Latest News

BBC iPlayer has changed find out more here

### Hot Topics

Podcast sound quality improvements

How do I install RealPlayer?

What is a podcast?

How can I check my DAB coverage?



## Catch up on the last 7 days of BBC TV & Radio

### Help & FAQs

Ask a question Enter your question....

Related to All Areas -

Search

#### Frequently asked questions

About BBC iPlayer

Getting started

Finding programmes

Downloading programmes

Streaming programmes

Playing programmes

Accessibility

Mobile

#### Messageboard

Why has my downloaded programme expired early?

Find out more about BBC iPlayer Beta and how to give us feedback.

#### **BBC** iPlayer Help

Welcome to BBC iPlayer help. You can find information about the service and how to solve problems playing television or radio programmes.

We have answers to most frequently asked questions and they are fully searchable - just type what you need in the Ask a question box. If you need further assistance, you can contact our dedicated help team once you've read an FAQ, or you can head to the messageboard to discuss BBC iPlayer.

In addition to the list of most frequently asked questions below, you can find advice on what to do if you're incorrectly told you're outside the UK and how to download programmes or access BBC iPlayer on your mobile.

If you're looking for a particular programme, BBC iPlayer now has a schedule to let you know what is coming up and what we are offering. Don't forget that it can take some time after broadcast before a programme becomes available and sport, films and overseas programmes may not be included.

If you want to report a technical fault, see this advice.

#### Frequently asked questions

- What is iPlayer version 3 on mobile? (TV & Radio).
- Can Luse BBC iPlayer outside the UK? (TV & Radio).
- Im in the UK but told that I'm not, what should I do? (TV & Radio).
- What are the terms and conditions for BBC iPlayer? (TV & Radio).
- How do I enable JavaScript? (TV & Radio)
- What is BBC iPlayer Desktop? (TV)
- How do I install BBC iPlayer Desktop for Windows? (TV & Radio)
- Why does Click to Play keep stopping with a spinning circle, or not play smoothly? (TV & Radio)
- Can Laccess BBC iPlayer on my mobile phone? (TV & Radio)
- Why am I having problems with BBC (Player Desktop? (TV & Radio))



Further help and FAQs are available either by entering a search or clicking on the links.

# That was then. But what about now?















# Ten years ago:

It was about eliminating extra software

# **Today:**

Less of a problem today, but still there. The problem has moved to mobile, where services require proprietary apps for non-responsive sites.

7. Content must be readable first, printable second, downloadable third.



In milk, we have a unique raw material. We seek to lead the race to develop its nutritional potential by meeting the new of an increasingly health-conscious world.

Advanced Search | Sea

Site Search lome Home > Shareholder / Financial Info - Results & Reports About Fonterra Results & Reports Printe ▶ Corporate Governance Shareholder / Financial Info Fonterra Annual Report 2004 - 2005 You can download the complete 2004-2005 Annual Report as a PDF. Download PDF Results & Reports Capital Structure Proposal 2005 booklet Capital Notes You can download a copy of the Capital Structure Proposal 2005 booklet as a PDF. Download PDF ▶ News ▶ Fonterra Resources. Fonterra Half Year Report 30 November 2004 ▶ Careers @ Fonterra Environment & Community Financial results, six months ended 30 November 2004. Download PDF Dairying in New Zealand Fonterra Annual Report 2003 - 2004 You can download the complete 2003-2004 Annual Report as a PDF. Download PDF Fonterra's Cost of Capital For Season Ending 31 May 2004 Clause 16(4)(h) Dairy Industry Restructuring (Raw Milk) Regulations 2001. The cost of capital rate used by Fonterra in calculating the price of a co-operative share for the 2003/2004 season is 8.079 Fonterra Half Year Report 30 November 2003 Financial results, six months ended 30 November 2003. Download PDF

# That was then. But what about now?



## **Financial Reports**



#### Our Business

#### Fonterra at a Glance

#### About Us

Financial and Statutory Information

Investing in Fonterra

Corporate Governance

Financial Reports

Statutory Documents

Presentations

Board of Directors

Fonterra Leadership Team

#### News

Innovation and Technology

Sustainability

Supplying Fonterra

Working at Fonterra

#### Our Products

Consumer Brands

Ingredients

**Foodservices** 

The Story Of Milk

lairy and Nutrition

Every year Fonterra produces an Annual Report and Interim Report for our shareholders also available to the public and can be downloaded below.

#### 1-6 of 12



2007-2008

Interim Report

[ PDF 0.27mb ]



2006-2007

Annual Report

[PDF 1.9mb]



1 - 6 of 12

2006-2007

Interim Report

[ PDF 0.4mb]



2005-2006

Annual Report

[PDF 2mb]



1

2004-2005

Annual Report

[PDF 3.1mb]



#### Nutrition

Our ingredients are based on the most original nutritional beverage - milk.



Consumer Brands

Our brands are enjoyed by consumers all over the world.



## **Financial Reports**



#### Our Business

#### Fonterra at a Glance

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Financial and Statutory Information

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Corporate Governance

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Presentations

#### Board of Directors

Executive Committee

Shareholders' Council

#### News

Innovation and Technology

Sustainability

Supplying Fonterra

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#### Our Products

Consumer Brands

Ingredients

Foodservices

The Story Of Milk

**Dairy and Nutrition** 

Every year Fonterra produces an Annual Report and Interim Report for our shareholders, also available to the public and can be downloaded below.

#### 1 - 6 of 19



2010

Interim Report

[PDF:1.05mb]

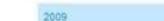
#### Interim Results Briefing

Alfantichensol /

2010

Interim Results Briefing

[PDF 0.75mb]





2.00

2009

Fonterra Annual Review

(Concise Annual Report)

PDF 2.5mb l



1 - 6 of 19

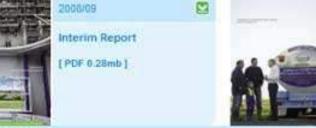
Fonterra Annual Report 2009 (With full Financial Statements) [ PDF 4.6mb ]



2008

Annual Review

[PDF 1.3mb]



1 2 3 4

Consumer Brands

Our brands are enjoyed by consumers all over the world.



Nutrition

Our ingredients are based on the most original nutritional beverage - milk

NEWS AND MEDIA	CAREERS	FENCEP	OST JOBS	CONTACT	FENCEPOST
			SEARCH	FONTERRA	0,1

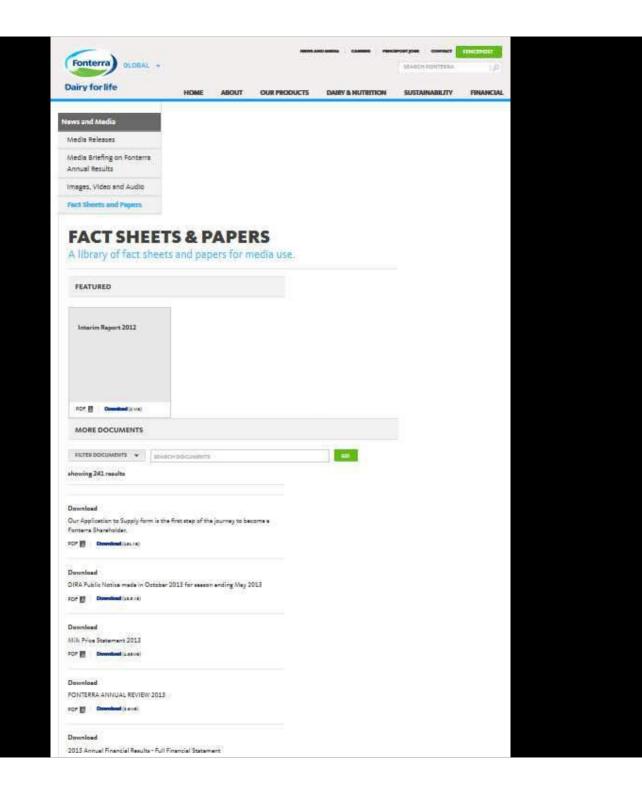
101.1110





Download (151 KB)

PDF 2





# Ten years ago:

It was mainly about getting rid of PDFs.

# **Today:**

Same same. Adobe has more clout than I do.

8. Usability must never be sacrificed for the sake of a style guide.





BIOLOGICAL S **BIOPHARMA** ENZYMES PRODUCT FINDER **SALES OFFICES** SUSTAINABLE SOLUTIONS



#### SEARCH

GO

#### PRODUCTS BY INDUSTRY

See our wide product range by industry.

- Detergenta
- Fuer emana
- Cereal food
- Biopharms
- Bicoplymers

Select an Industry



#### LOG-IN FOR CUSTOMER CENTER

User Name

Password

Remember me

Login

- Mew Customer Center users click here
- Forgot your Custamer Center password?

#### BUSINESS AREAS



#### Enzymes

Our enzymes streamline industrial processes to the benefit of customers in more than 40 industries. Go to Enzymes



#### Biologicals

Novozymes is the world leader in microorganisms for industrial and consumer product. technology

Go to Bibliogicals



#### Biopharma

We produce. pharmaceutical proteins using innovative expression and albumin fusion processes.

Go to 2l-hoherms



#### Biopolymers

HyaCare® - state-of-art hyaturonic acid (HA) for the medical device and pharmapeutical industries

So to Biopolyment.



#### BIOLOGICALS

- · Products
- \* Technologies
- . Contact us

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SUSTAINABLE SOLUTIONS





Together with customer across a broad array of industries, we create formerrow's industrial biosolutions, improving our customer's business and the use of our planet's resources.



#### **OUR PRODUCTS**



Read more

#### **OUR TECHNOLOGIES**



Read more

#### RECENT HEADLINES



Dec 10, 2007-Novozymes completes acquistion of Philom Bips-Inc.

#### BIOLOGICALS

- Products
- Agriculture
- . Animal farm management
- Aquaculture
- . Bioaugmentation and remediation
- . Consumer product technology
- · Institutional and industrial
- . Turf and plant health
- Technologies
- · Contact us

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#### Products

Biologicals > Products + Overview

Novozymes Biologicals offers biological solutions in areas such as institutional and industrial cleaning, wastewater treatment, agriculture, plant care and aquaculture.

Industry	Application	Product	Product	
Select	▼ Select	▼ Select		

Reset



GO

#### Biologicals in use

Biologicals in use

Before using any of our products, please contact your local Novozymes representative to confirm it is registered

for use in your region or area.

or call our International



#### PRODUCTS & SOLUTIONS

#### BIOLOGICALS

- \* Products
- Agriculture
- . Bio-fertility
- . Bio-pesticides
- . Bio-yield enhancements.
- · Animal farm management
- Aquacuture
- . Bigaugmentation and remediation
- . Consumer product technology
- . Institutional and industrial
- . Turf and plant heath
- Technologies
- . Contact us

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#### Customer Care Center at +1-540-389-9361.

#### Agriculture

Biologicals - Products - Agriculture - Overview

Novozymes produces a series of products and formulations designed for farm applications.

Enzyme-enhanced microbial technology provides biological tools for improving farm management and animal health:

#### - Bio-tertility

Bio-fertility products address all or a portion of a crop's fertility needs through a microbial-based solution.

#### - Bio-pesticides

Bio-pesticide products are microbial-based solutions to traditional herbicides, fungicides, and insecticides.

#### Bio-yield enhancements

Bio-yield enhancers are microbial-based products that stimulate various underlying biochemical pathways related to enhancing the growth and yield of crops.



#### BIOLOGICALS

- · Products
- Agriculture
- · Bio-fertility
- · JumpStart
- . N-Prove
- . TagTeam
- . Bio-pesticides
- . Bio-yield enhancements
- Animal farm management
- Aguaculture
- . Bioaugmentation and remediation
- Consumer product technology
- · institutional and inqustrial
- . Turf and plant health
- Technologies
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## Biofertility

Biologicals - Products - Agriculture - Bio-fertility - Summary

Bio-fertility products address all or a portion of a crop's fertility needs through a microbial-based solution.

Ahizobial inoculants for legume crops are the oldest commercially available bio-fertility product. Commercial, single-action inoculants enhance a legume crop's ability to naturally fix natiogen by introducing highly efficacious strains of rhizobia to the soil with the seed. A microbial natiogen fertility solution for non-legume crops has been and continues to be an area of much research effort and is a key research project for Novozymes Biologicals.

Many of the world's soils actively bind soil and fertilizer phosphate in inorganic and organic forms that are not available to a crop thereby, impairing the efficiency of fertilizer applications and limiting yield in many circumstances. The successful development and commercialization of the P-solubilizing fungus – Penicillium bilai - marketed as JumpStart® in North America by Novozymes Biologicals is a world's first.

#### Biologicals in use

Before using any of our products, please contact your local Novozymes representative to confirm t is registered for use in your region or area or call our international Customer Care Center at +1-540-389-9361

#### BIOLOGICALS

- \* Products
- Agriculture
- \* Bio-fertility
- JumpStart
- N-Prove
- \* TagTeam
- Bio-pesticides
- . Bio-yield enhancements
- · Animal farm management
- Aduaculture
- Bigaugmentation and remediation
- Consumer product technology
- · Institutional and Industrial
- . Turf and plant health
- Technologies.
- Contact us

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#### Biologicals in use

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Or call our International Customer Care Center at +1-540-389-9261

#### Biofertility

Biologicals - Products - Agriculture - Bio-fertility - Summary

Bio-fertility products address all or a portion of a crop's fertility needs through a microbial-based solution.

Rhizobial inoculants for legume crops are the oldest comme cially available bio-fertility product. Commercial, single-action inoculants enhance a legume crop's ability to nature by fix nitrogen by introducing highly effi acious strains of rhizobia to the soil with the seed. A

Many of the world's soils actively bind soil and fertilizer prosphate in inorganic and organic form, hat are not available to a crop thereby, inpairing the efficiency of fertilizer applications and limiting yield in many circumstances. The successful development and commercialization of the P-

Done



# 100% ·

# That was then. But what about now?







# Ten years ago:

It was about getting ad agencies to understand.

## **Today:**

Smite them down, oh Lord. Let the geeks inherit the earth! 9. No visitor must be forced to register or surrender personal data unless the site owner is unable to provide a service or complete a transaction without it.

#### Ranked the #1 online wine store by Internet Retailer magazine -- 2005, 2006, & 2007. wine.com sign up for savings | your account | your address list | track your order | customer care wine shop | gift center gift baskets | wine clubs | business gift services wine basics community SHIP TO FL Florida 運 search advanced search Enter keyword wine of the week gift of the week 94 point wine THIS WEEK'S **OUR MOST POPULAR TOP TEN** 94+ RATED WINES > Shop the wine of the week shop for wine Stonier Chardonnay \$18.99 94pts 2005 Gloria Ferrer NV Blanc \$18.99 94pts de Noirs Marques de Caceres \$24.99 94pts Rioja Reserva ... send a gift Bernardus Chardonnay \$19.99 95pts 2005 Innocent Bystander Parducci True Grit Shiraz Viognier 2005 \$19.99 94pts Petite Sirah 2004 JH -Robert Mondayi \$109.00 95pts Our Price: \$14.99 Reserve Cabernet ... learn about wine Guigal Chateauneuf-\$48.99 95pts du-Pape 2003 Monthly Wine Clubs ▶ d'Arenberg d'Arrys \$17.29 94pts Original ... Caymus Special \$159.00 94pts Tour the world of wine & Selection Cabernet ... your page taste your way through Sticks Chardonnay \$19.79 94pts the finest regions. 2004 about us | gift certificates | business gifts |

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site map

customer testimonials

privacy policy | shipping policies



# Ranked the #1 online wine store by Internet Retailer magazine -- 2005, 2006, & 2007. Wine.com sign up for savings | your account | your address list | track your order | customer care | wine shop | gift center | gift baskets | wine clubs | business gift services | wine basics | community | Enter keyword | search | advanced search | 0 items in your cart | checkout | Shipping State Selection | We currently ship to most locations in Florida. However, due to state and local regulations, there are certain areas to which we are unable to deliver. Please enter your zip code to see if we are able to ship to you. If you don't know the zip code, click here for a list of Florida zip codes to which we ship. Desired Zip Code:

customer care | customer testimonials | about us | oift certificates | business gifts | retail stores | privacy policy | shipping policies | affiliate program | terms of service | jobs | site map

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#### Shipping states - why you must choose before shopping

Because wine availability and pricing may vary from state to state due to the way interstate commerce laws influence our buying patterns, Wine.com created this layover welcome screen to prevent confusion.

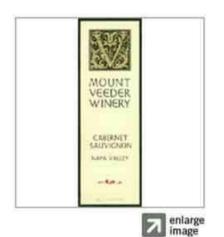
We've learned from experience that customers sometimes browse while "shopping in" a default state, then switch states when they're ready to complete an order, only to discover the wine they want isn't available or is priced differently for that location.

We have found that the select-state layover screen, while a little intrusive, almost entirely eliminates the chance of customers being disappointed by the way their order can be affected if they don't choose a shipping state before shopping.



#### Ranked the #1 online wine store by Internet Retailer magazine -- 2005, 2006, & 2007.





## Mount Veeder Cabernet Sauvignon 2004 Cabernet Sauvignon from Napa Valley, California

CG 98

Our Price: \$43.99

#### ratings pedigree (past vintages):

2003 WE 91

2000 WE 89

1999 WS 88

1996 WS 91

add to cart

send to a friend

buy a case

print cellar notes

write a review

S bookmark & share

add to wine list

Item No. 91661

#### related links

shop all:

Mount Veeder

Wine from Napa Valley

Cabernet Sauvignon

#### learn about:

Mount Veeder

Wine from Napa Valley

Cabernet Sauvignon

#### winemaker's notes:

The Mount Veeder 2004 Cabernet Sauvignon is packed with ripe black fruit, nice herbal notes, great structure and a long finish. This one will drink beautifully now through 2012.

#### user reviews & wine lists:

number of reviews: 0 number of lists: 3

#### user reviews:

Be the first to <u>create a review</u> and share your thoughts with other customers.



recommendations



## sign in

customer care 1-800-592-5870

[1] shopping cart [2] billing information [3] shipping information [4] confirm order

A-A-CENTE INVIDE NOON
date of birth MM DD YYYY (Must be 21 yrs old)  first name last name  upany (optional)  U.S. zip code email address  verify email address  Password  (5-16 characters, case sensitive)
•

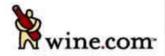
customer service | shipping policies | track your order | my account | privacy policy











## billing information

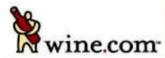
customer care 1-800-592-5870

[1] shopping cart [2] billing information [3] shipping information [4] confirm order

continue

continue

ENTER A CREDIT CARD	
type of card Mastercard  card number expiration date Month Year Year  card id # Page 20 UNITED STATES OF AMERICA Page 20 Card	Your billing address must match the address that appears on your monthly credit card statement.     To edit a credit card, select the card you would like to change from the drop down menu, update your billing information, then click the "save credit card" button.     Once the information has been saved press "continue" to proceed with the checkout process.
address 1 address 2 city state FL zip phone  v save this credit card use this as my shipping address	To redeem a Wine.com gift certificate, enter number here:  A credit card must be entered for security and age verification purposes.



# shipping information

customer care 1-800-592-5870

[1] shopping cart [2] billing information [3] shipping information [4] confirm order

continue

[1] shopping cart [2] billing information [3] shipping information [4] confirm order

continue

#### Make your gift even more special with gift wrapping and a printed gift message!

By entering a gift message, you indicate your order is a gift and we will withhold all price information from its contents.

#### item(s) available for gift wrapping:

Mount Veeder 2004 Cabernet Sauvignon quantity: 1 price: \$43.99 • don't gift wrap item(s) (you can still send a gift message!)



C box (\$4.99 each)
arrives in a combination of 2 or 3
bottle burgundy gift boxes



C bag (\$3,99 each) arrives wrapped in bag

add a free gift message for your gift card and email notice (240 characters remaining)



#### confirm order

customer care 1-800-592-5870

[1] shopping cart [2] billing information [3] shipping information [4] confirm order

BILLING INFORMATION	edit	SHIPPING INFORMATION	edit	DISCOUNTS and CREDITS	edit
MC Last 5 Digits		Eric Reiss		promotion code:	
Expiration				gift certificate:	
Eric Reiss		Miami, FL, 33156			
Copenhagen, 2100					

ITEM	edit	SUBSTITUTE VINTAGE	GIFT WRAP	QTY	UNIT PRICE	TOTAL PRICE
Mount Veeder 200	unt Veeder 2004 Cabernet Sauvignon Yes			1	\$43.99	\$43.99
gift message:	Hi Eric, Yes, this really is a gift. Cl	heers, Eric				
shipping options:	f standard: estimated arrival 7 b	ousiness days		standa	rd shipping:	\$9.95
	C priority: estimated arrival 7 bu	siness days (add \$10.00)				
	C express: estimated arrival 6 bu	usiness days (add \$15.00)	)			
				subtota	al	\$53.94
				tax		\$3.08
				TOTAL	a a	\$57.02

cancel order

place order

#### Important information

Sending multiple gift orders? Complete your first order through the entire checkout process. Then, on the final order
confirmation page, click on the icon that reads "Send this order to someone else." Your shopping cart will re-load and you can



We apologize, we cannot find the page you are looking for.

You will be redirected to the homepage in a moment.

- browse our Wine Shop
- browse our Wine Clubs
- · browse our Gift Center

Or type in a search term search



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privacy policy | shipping policies | affiliate program | terms of service | jobs | site map

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# That was then. But what about now?

Title: *	Select
First Name: *	
Last Name: *	
Gender: *	Male Female
Date of birth: *	Sel Select
Nationality: *	British
Email: * 🕜	
Confirm email: *	
Password: * 🕡	
Confirm password: *	
Subm	nit and continue

# Ten years ago:

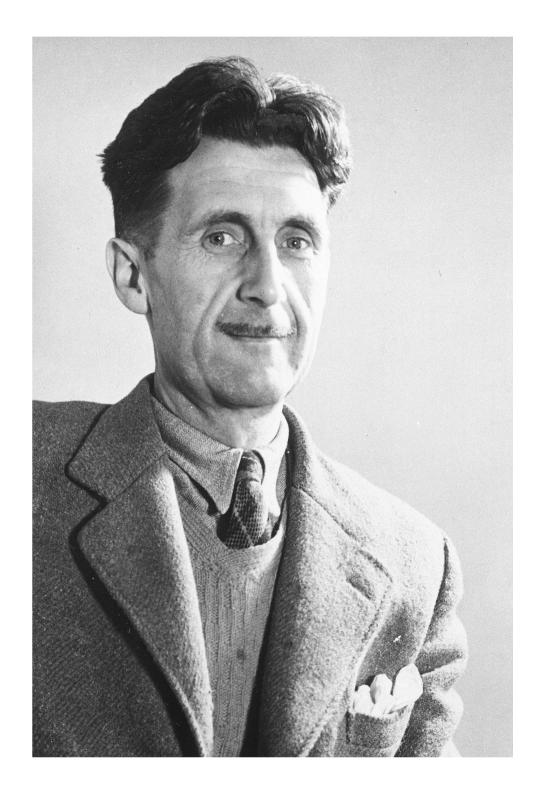
The marketers were gathering unnecessary data.

# **Today:**

Same same.

Plus inconvenience at the touch of a finger!

10. Break any of these rules sooner than do anything outright barbarous!



# **George Orwell**

Author: Animal Farm, "1984"

# Ten Sixty years ago:

George was damned smart.

# **Today:**

George's intellect is timeless.

Does the Web Dogma still work?

I leave that up to you to decide.

But one thing is beyond discussion:

If we do not demand

better websites and apps,

we will never get them.

Don't just prevent bad things from happening, you can make wonderful things happen.

# Спасибо!

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Office: (+45) 39 29 07 07

Mobil: (+45) 20 12 88 44

Twitter: @elreiss

er@fatdux.com

www.fatdux.com

